



TERKAR CAPITAL

India's leading
INVESTMENT BANKING FIRM

A Unit of Terkar Global Financial Development Pvt. Ltd.

WE DON'T SELL, WE SOLVE THE PROBLEMS

Loan Against Shares (LAS)

- ₹ No Capping on Higher side
- % ROI 10% Pa* Onwards
- 🕒 Tenure upto 48 Months
- 📈 Up to 50% of the Market Value of the Share



Rates vary widely; could be 12–18%+ p.a., depending on share quality and margin.
Tenure often 1–5 years.



WE DON'T SELL,
WE SOLVE THE PROBLEMS

WHO WE ARE

Terkar Capital is a premier **Investment Banking Firm** specializing in Debt Syndication and Corporate Finance. Operating as the financial arm of **Terkar Global**, we act as strategic partners to Indian enterprises, bridging the gap between their capital requirements and the complex ecosystem of **Financial Institutions**.

We are **not intermediaries or middlemen**. We are **Financial Architects**. We understand that for a growing business, capital is a raw material. The cost, timing, and structure of this capital determine profitability.

We **arrange and raise funds** through a comprehensive spectrum of **Conventional and Non-Conventional sources** available in the Indian economy, ensuring our clients access the most efficient capital structures.

WE WORK WITH:





WE DON'T SELL,
WE SOLVE THE PROBLEMS



THE POWER BEHIND TERKAR CAPITAL



50+
Financial
Experts

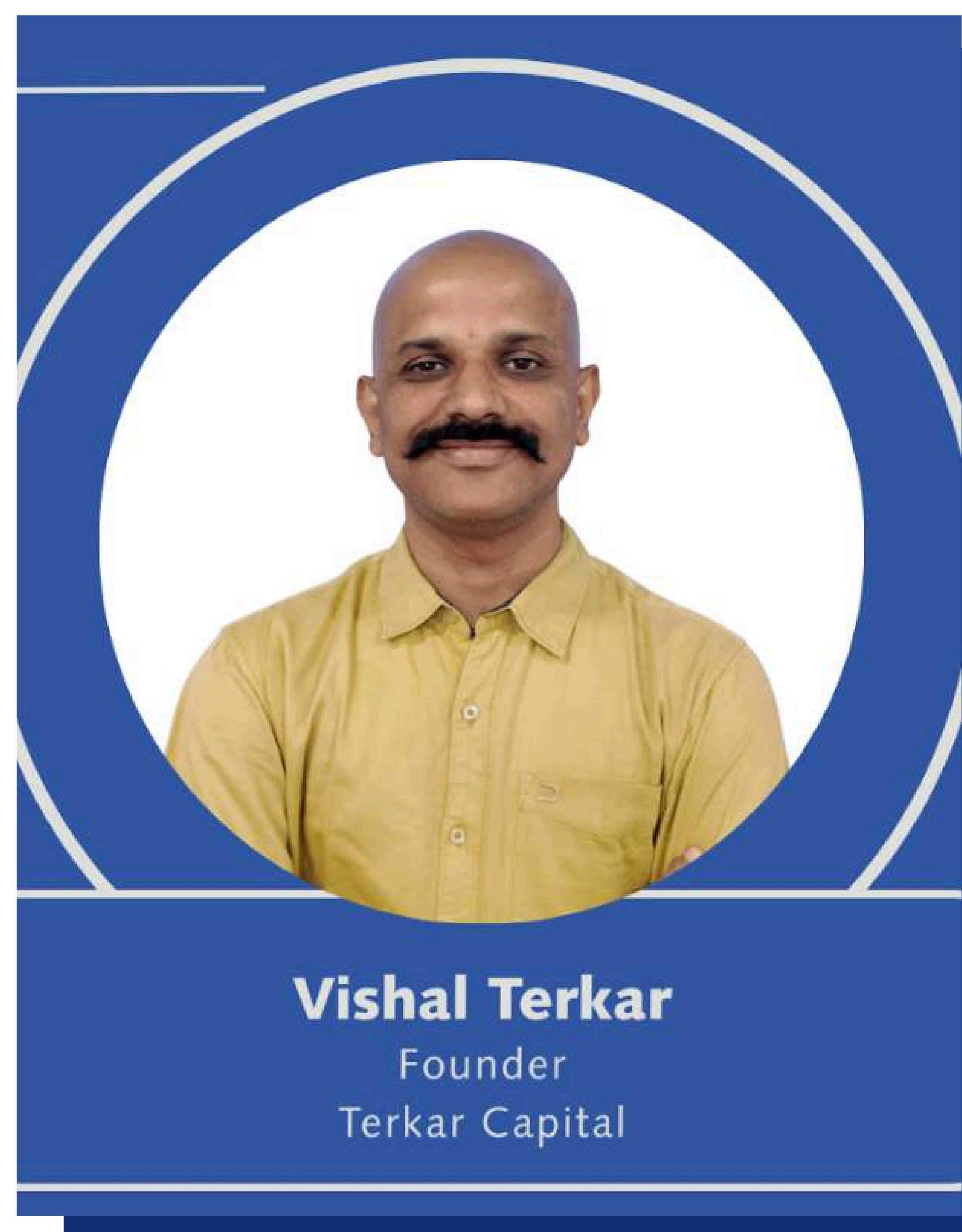


20+
Years of
Collective Experience



500+
Partner Banks
& NBFCs

VISIONARY LEADERSHIP



With a deep-rooted passion for finance and a vision to professionalize debt syndication in India, **Mr. Vishal Terkar** established Terkar Capital to disrupt the traditional financial advisory landscape. Vishal is a thought leader in the finance sector on LinkedIn with more than 50K followers, accros to the profile. He also shares deep insights on structured finance and debt strategy through the Terkar Capital Podcast.

Listen here: <https://youtu.be/lZTi1SHCRk4>

He observed that many profitable businesses faced stagnation not due to a lack of capability, but due to a mismatch in Financial Structuring-often using short-term funds for long-term assets or diluting equity when debt was a viable option.

"Every business deserves capital that fits its cycle, not just a product that fits a policy. We do not 'sell'; we solve. We engineer financial solutions that fuel sustainable growth."

Under his leadership, Terkar Capital has successfully **raised funds** for hundreds of businesses, facilitating their transition from local players to market leaders.

He also shares deep insights on structured finance and debt strategy through the Terkar Capital Podcast.

WHO WE SERVE

We have dedicated teams and departments for all types of financial instruments and client segments. Our expertise covers the entire business spectrum.

CLIENT TURNOVER BANDWIDTH

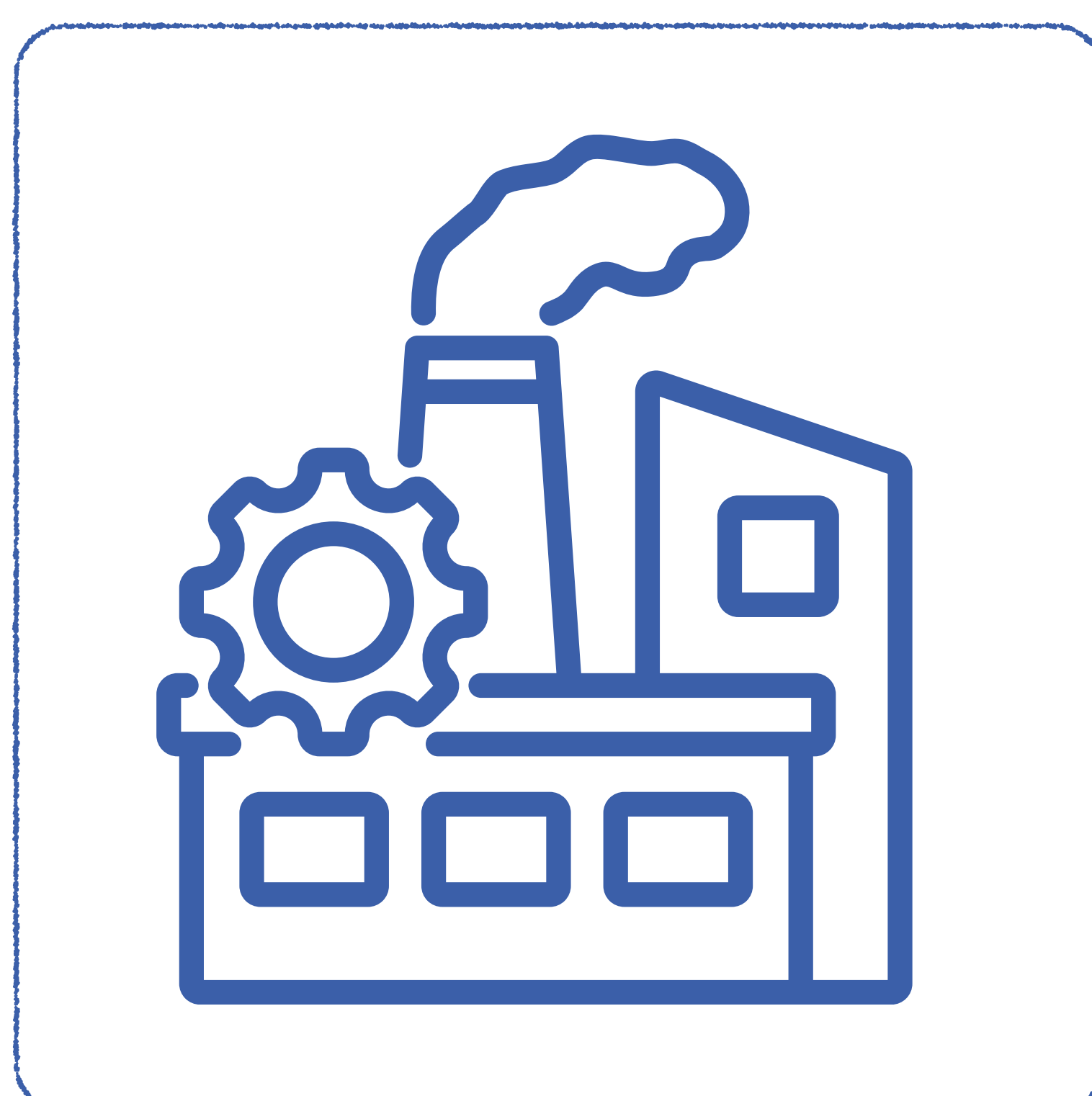
- We possess the capability to service a vast range of turnover profiles: **₹5 Cr to ₹50,000 Cr**

CLIENT SPECTRUM

- **Professionals:** Doctors, Chartered Accountants, Architects.
- **Business Entities:** SMEs, MSMEs, Proprietorships, Partnerships, LLPs.
- **Corporates:** Small & Mid-size Corporates to Large Listed Companies.

INDUSTRY EXPERTISE

We work with all types of organizations:



Manufacturers:

(Industrial, Pharma,
Auto, Chemicals,
Textiles)



Traders:

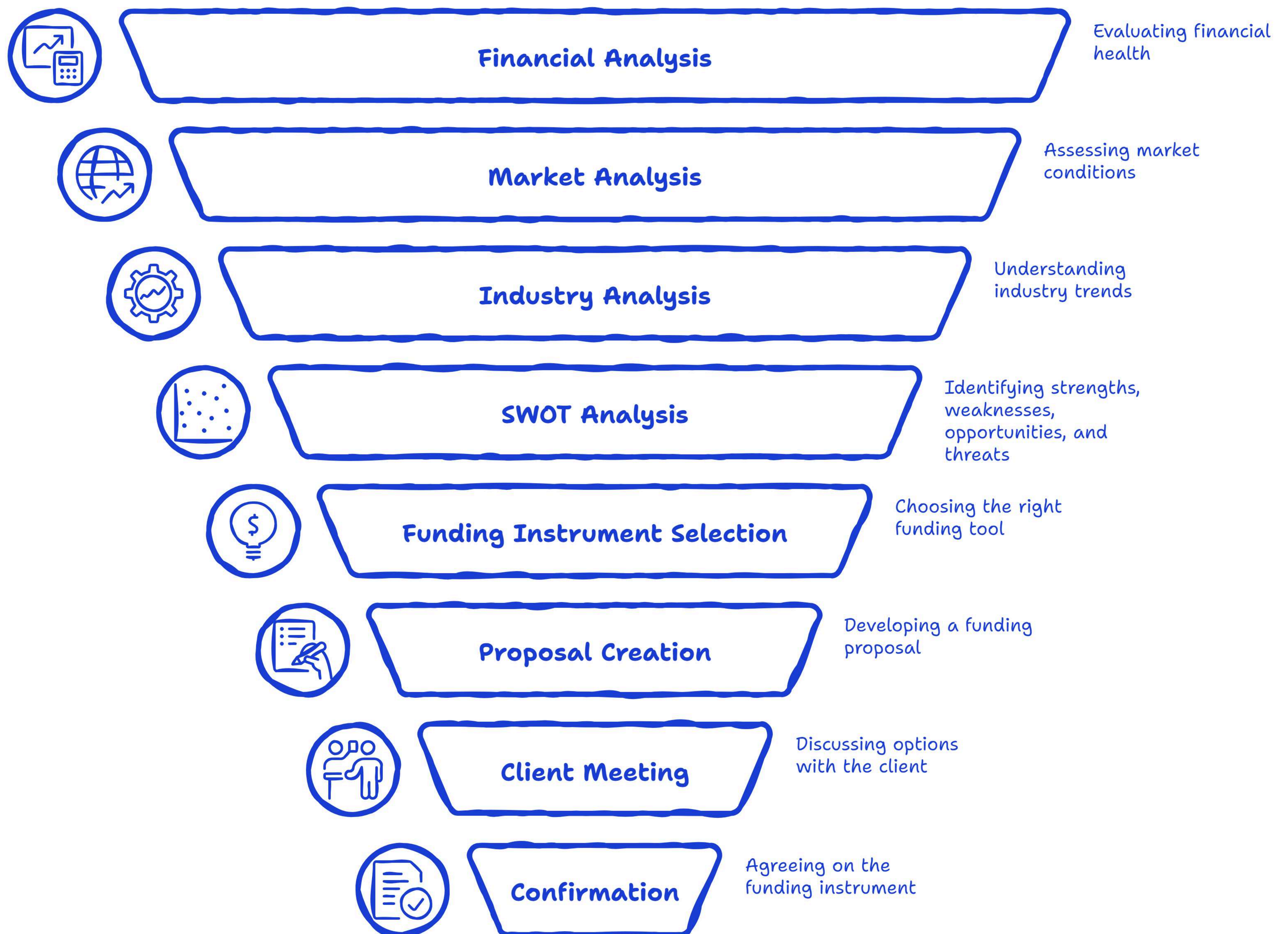
(Wholesale, Retail,
Import/Export
Houses)



Service Providers:

(IT/ITES, Logistics,
Healthcare,
Hospitality)

Fund Raising Process Funnel



THE TERKAR EXECUTION MODEL

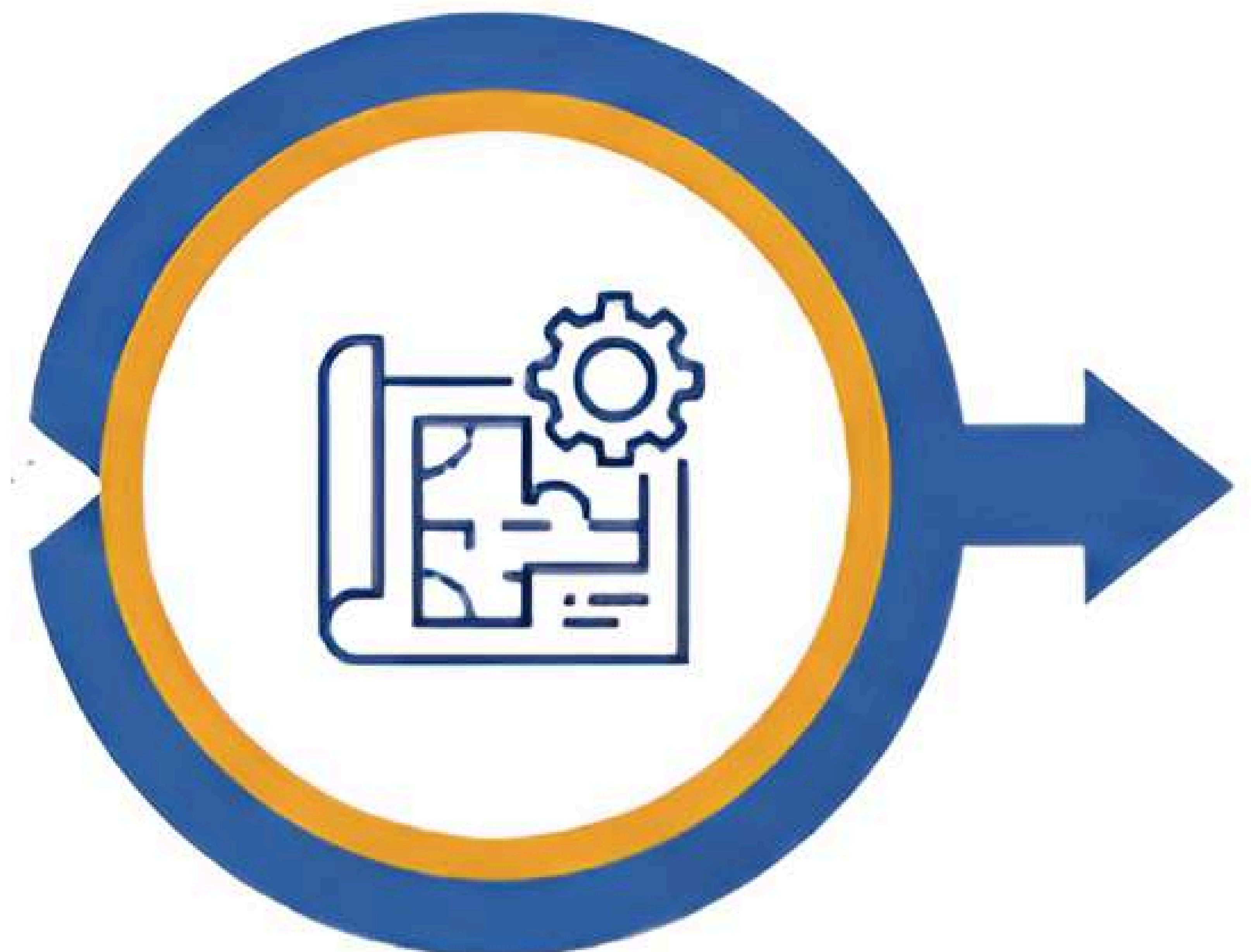
We follow a rigorous "Draft, Analyze, Refine" execution model to ensure the highest probability of success.



The Diagnostic

Credit Hygiene Check: We analyze your financials from a credit analyst's perspective.

Gap Assessment: We determine exactly how much capital is needed vs. what is requested.



Strategic Structuring

Instrument Selection: Deciding if you need a Term Debt, Working Capital, or Off-Balance Sheet funding.

IM Preparation: Drafting a professional Information Memorandum (IM) that presents your growth story backed by data.



Arrangement & Advocacy

Placement: Presenting the proposal to the right Financial Institutions.

Negotiation: We advocate for the best terms-Interest Rates, Covenants, and Collateral conditions.

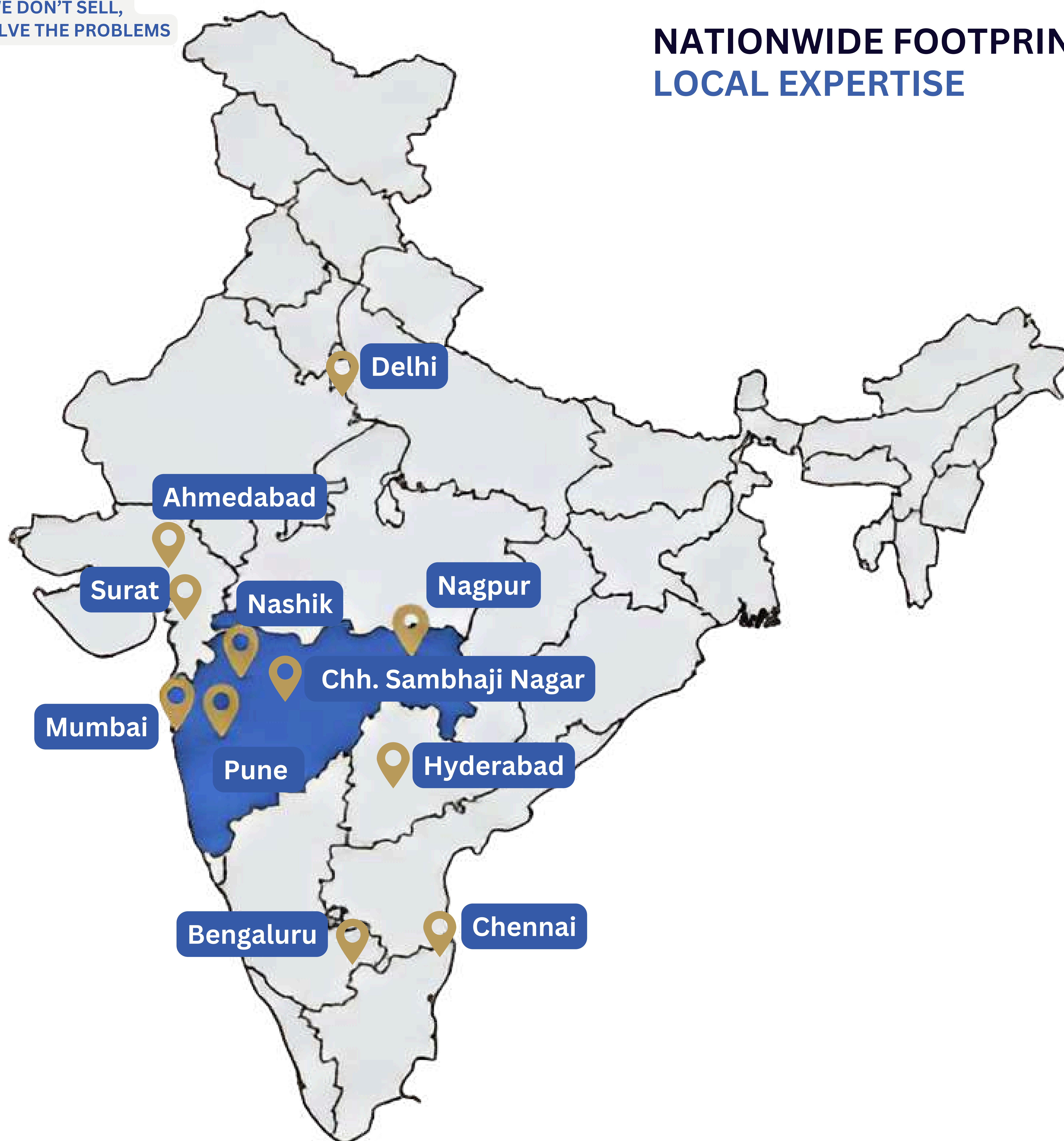


The Last Mile

Due Diligence: Coordinating Legal, Technical, and Valuation reports.

Success: Ensuring the funds are sanctioned and disbursed to your account.

NATIONWIDE FOOTPRINT, LOCAL EXPERTISE





READY TO STRUCTURE YOUR GROWTH?

We follow a rigorous "Draft, Analyze, Refine" execution model to ensure the highest probability of success.

Contact us :

Scan to know what our clients say about us!



Terkar Capital Pune



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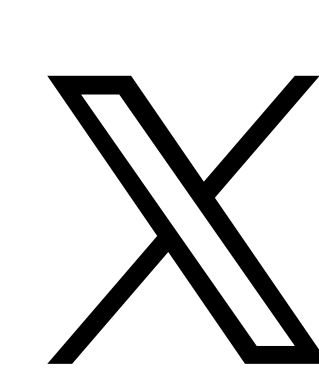
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